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Insurance Settlement Secrets: A Step By Step Guide To Get Thousands Of Dollars More For Your Auto Accident Injury Without A Lawyer!



Synopsis

This book provides a behind-the-scenes look at how insurance companies process automobile accident injury claims. Knowing how insurance companies process these claims can make the difference of receiving thousands of dollars more for your Insurance settlement! Written in plain English, the book gives readers all the tips they need to ensure they receive the settlement they deserve. Written by an insurance company insider who has worked in the industry for years and negotiated hundreds of injury settlements. Readers will learn: Steps to take if they are injured in a motor vehicle accident. How to deal with insurance companies when they call. How to take the advantage against the insurance company. What medical information is crucial to your claim. How to push the same buttons an experienced lawyer would push. When and how to negotiate for a fair settlement. "Insurance Settlement Secrets" shows readers how they can do all of this themselves without hiring an expensive lawyer.

Book Information

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Customer Reviews

I bought this book hoping to get an insurance adjuster's perspective on the personal injury (PI) claims process. Unsurprisingly, I was particularly interested in learning a formula to calculate the value of PI claims. While it did provide some thoughts on the subject, the book's poor organization and worse writing left me wanting more. The book was more about sensationalizing the PI claim than it was about teaching readers how to reach a fair settlement without requiring a lawsuit. After reading this book from cover to cover, my overall impression was that the author badly needed an editor and had a personal vendetta against lawyers, especially plaintiffs lawyers. While on the topic,

I'm not sure the book's suggestion that PI lawyers work on an hourly rate is based in fact. My experience has been that experienced and reputable PI lawyers will only take cases on a contingency basis. This is especially true because of the potential costs involved in litigating a case. Also, likely due to the author's poor writing ability, the forms in the book are subpar. For the reasons cited (and several more) I would suggest potential readers invest their money and time in another book on settling their PI claim. The shortcomings I found in Insurance Settlement Secrets by Matheson Mackinnon were substantial enough that I felt it necessary to read another book on the topic. After more research, I decided to order How to Win Your Personal Injury Claim, 7th Edition, by Joseph Matthews [...]. I have not had an opportunity to read it cover to cover yet, but the portions I have read thus far have done a markedly better job of connecting the dots than Mackinnon's book.

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